



BECOMING A RELIABLE ONE-STOP SOLUTION PROVIDER 成为你可信赖的一站式方案提供商



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Company Vision 公司愿景

Becoming areliable one-stop solution provider 成为你可信赖的
一站式方案提供商

- Advanced Professional Top-level Design
- Enhancing Commercial Value Cost Saving • High Performance price Ratio
- Multi-product Integration Scheme
- Rapid Service Response Highly-efficient
- Excellent Project Management One-stop Payment Keeping Pace With The Development Of The Market
- 先进专业顶层设计
   提升商业价值
   节省成本
   高性价比
   多产品整合方案
   快速的服务响应
   高效
   优秀的项目管理
   一站式交付
   紧跟市场的发展脚步

Value to Customers 给客户带来 的价值

- Optimized 优选
- Upgraded 升级
- Attentive 贴心
- Reassuring 省心

Our Advantages 我们的优势





### COMPANY BACKGROUND 公司介绍

APAQ TECHNOLOGY SDN BHD is a wholly owned subsidiary of APAQ Group. Established in 2002, the company has long been devoted to providing government and enterprise customers with overall ICT solution that integrates ICT service consulting, network system construction, information system operation outsourcing service, cloud computing, mobile internet application, multimedia service, application software development and industry information application, etc.

Together with its partners, the company has set up territorial branches in all 13 states of the country, to serve customers throughout the country, to implement local services and to provide local government and enterprise customers with operational support services. It has established a one-stop service system with repaid response and with unified and standardized process throughout the country.

The company has established deep cooperation relationship with mainstream ICT manufacturers including Cisco, IBM, HP, HIKVISION, EPSON and RICOH, etc. After years of development, the company has carried out strategic cooperation with ITOA, MSP, Nexstream, LED KING, Sapiens, ECS ASTAR, and China Telecom, etc. It strives to enhance customer value, provides customers with overall ICT solution, and has been highly recognized by the customers.

吉隆科技有限公司是吉隆集团的全资子公司,成立于2002年。长期以来致力于为广大政企客户提供融合ICT服务咨询、网络系统建设、信息系统整体运行外包服务、云计算、移动互联网应用、多媒体视讯、应用软件开发、行业信息化应用等内容的ICT整体解决方案。

公司与合作伙伴在全国13个州属都建立了属地分公司,接应全国性客户,本地实施服务以及为地方政企客户提供运行支撑服务,建立了遍布全国的、能够快速响应的、具有统一规范化流程的一站式服务体系。

公司与思科、IBM、HP、海康威视、EPSON、RICOH等主流ICT厂商建立了深层次的合作关系。经过多年的发展,公司于ITOA,MSP,Nexstream,LED KING,Sapiens,ECS ASTAR,中国电信等合作伙伴进行了战略合作,努力提升客户价值,为客户提供整体ICT解决方案,得到了客户高度的认知和认可。

#### Business Scope 业务范围

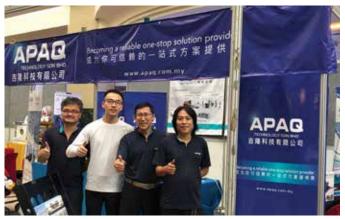


Design, purchase, construction and construction of a number of systems including: 系统的设计,采购,施工,维护包括:

- ICT
- Plant Intelligence 厂区智能化
- Network Solution 网络方案
- Access Control System 门禁系统
- LED Large Screen LED大屏幕
- Integrated Wiring 综合布线
- Enterprise Office IT Service 企业办公IT服务
- Backup Solution 备份方案
- Broadcast System 广播系统

- Informationalized Service 信息化服务
- CCTV Monitoring System CCTV监控系统
- Telephone System 电话系统
- Meeting System 会议系统
- Server Maintenance 服务器维护
- Outdoor Pipeline 户外管线
- Data Room 数据机房
- Enterprise Network Equipment 企业网络设备
- Computer 电脑

#### 2018 Kuantan ICT Exhibition 吉隆科技参与2018年关丹科技展销会















## STRATEGIC PARTNER HONGTAIQI TECHNOLOGY 战略合作伙伴宏泰琪科技



Shenzhen Hongtaiqi Technology Co., Ltd. is a multinational e-commerce company with foreign trade B2C e-commerce operations as its core business. Headquartered in Shenzhen, China, the company has more than 600 employees. The company's mission is to "make China's manufacturing world-famous – freight global". The company's business development involves multiple e-commerce platforms. In addition to Amazon, it is also involved in ebay and AliExpress., wish, Wal-Mart and other international platforms, business covers Germany, France, Italy, Spain, the United Kingdom, Russia, Japan, Canada, the United States, Australia and other countries and regions, business categories cover digital electronic series, fashion clothing, car, Home, outdoor sports, toys, etc.

深圳市宏泰祺科技有限公司是以外贸B2C电子商务运营为核心业务的跨国电子商务公司。总部位于中国深圳,现有员工600多人.公司以"让中国制造享誉全球一货通全球"为最终使命,公司业务发展涉及多个电子商务平台,除了亚马逊以外,还涉足ebay、速卖通、wish、沃尔玛等国际平台,业务覆盖德国、法国、意大利、西班牙、英国、俄罗斯、日本、加拿大、美国、澳大利亚等多个国家和地区,经营品类涵盖数码电子系列,时尚服装类、车载类、家居类、户外运动类、玩具类等。

#### APAQ Sales Business Development History 吉隆科技销售业务发展历程 (2002-2018)

Agent computer, mobile phone, 3C electronic digital product retail, wholesale. 代理电脑、手机、3C电子数码产品零售、批发。

Conduct cross-border e-commerce, and strive to create a reliable online shopping environment for consumers from low prices, selection and convenience. 开展跨境电商,致力于从低价、选品、便利三个方面为消费者打造一个可信赖的网上购物环境。

Import and export business. Cooperate close with shipping, aviation logistics companies, customs brokers and fast delivery. 进出口业务。与船运、航空物流公司,报关行配合紧密快速交货。

Self-built online sales platform and develop sales Apps.

自建网上销售平台, 开发销售应用程序。 APAQ and Shenzhen HONGTAIQI launched the global sales cooperation business in December 2018. Shenzhen HONGTAIQI is responsible for international and China marketing sales promotion. APAQ focuses on product design and quality control. Committed to "Bringing Malaysia's quality goods and quality supply chain to the world".

吉隆科技与深圳市宏泰祺科技有限公司于2018年 12月开启全球销售合作业务。由深圳市宏泰祺负 责国际及中国销售推广等工作。吉隆科技则以产 品设计及品质监控,形成优势互补,开拓国际以 及中国市场。致力于 "把马来西亚的优质商品, 优质供应链带到全世界"。

We provide one-stop electronic digital gift service, directly cooperate with domestic and foreign manufacturers, all gifts are designed for product design, proofing, printing LOGO, advertising texts, etc., to help customers enhance brand value and visibility.

我们提供一站式的电子数码礼品服务,直接与国内外厂家合作,所有礼品都代为产品设计, 打样、印刷LOGO、广告宣传文字等,帮助客户提升品牌价值和知名度。

## STRATEGIC PARTNER HIKVISION 战略合作伙伴海康威视



## HIKVISION<sup>®</sup> 海康威视

HIKVISION is the world's leading provider of innovative security products and solutions. Featuring the industry's strongest R&D workforce, HIKVISION advances core technologies of audio and video encoding, video image processing, and related data storage, as well as forward-looking technologies such as cloud computing, big data, and deep learning. In addition to the video surveillance industry, HIKVISION extends its reach to smart home tech, industrial automation, and automotive electronics industries to achieve its long-term vision. Always creating value for its customers, HIKVISION operates 38 regional subsidiaries all over the world to achieve a truly global presence.

海康威视以视频为核心的物联网解决方案提供商,面向全球提供综合安防、智慧业务与大数据服务。海康威视拥有视音频编解码、视频图像处理、视音频数据存储等核心技术及云计算、大数据、深度学习等,前瞻技术,针对公安、交通、司法、文教卫、金融、能源和智能楼宇等众多行业提供专业的细分产品、IVM智能可视化管理解决方案和大数据服务。在视频监控行业之外,海康威视基于视频技术,将业务延伸到智能家居、工业自动化和汽车电子等行业,为持续发展打开新的空间。海康威视秉承"专业、厚实、诚信"的经营理念,坚持将"成就客户、价值为本、诚信务实、追求卓越"核心价值观内化为行动准则,不断发展视频技术,服务人类。



**HIKVISION** has been the world's No. 1, video surveillance industry for 7 consecutive years (2011-2017). It is the world's largest supplier of CCTV and video surveillance equipment, with a global video surveillance market share of 21.4%.

At present, **HIKVISION** covers the following seven industries, transportation, finance, energy, justice, public security, culture and education, buildings, and Patented camera technology used in various scenarios in various industries.

With a global marketing system, **HIKVISION** has seven new subsidiaries in Kenya, Uzbekistan, Hungary, New Zealand, Czech Republic, Malaysia and Germany, and new offices in Indonesia and Vietnam. Currently, there are 37 overseas branches and overseas service points. Accumulated up to 106.

海康威视连续7年(2011-2017)蝉联视频监控行业全球第一,为全球最大的闭路电视监控系统(CCTV)和视频监控设备供应商,拥有全球视频监控市场份额的21.4%。

目前**海康威视**覆盖以下七大行业,交通、金融、能源、司法、公安、文教卫、楼宇,拥有各个行业各个场景使用的摄像头技术专利。

遍布全球的营销体系,**海康威视**在肯尼亚、乌兹别克斯坦、匈牙利、新西兰、捷克、马来西亚、德国新设7家子公司,在印尼和越南新设办事处,目前<u>海外分支机构共37</u>家,海外服务点累计达106个。





#### Sharing 分享

General Manager Huckel Zheng also shared his views on the Malaysian surveillance market. Malaysia security market kept steady growth this year for about 10% annually. **HIKVISION** still keeps its high growth rate of around 30% in global world and for the coming year.

As predicted, the new government will invest more in civil facilities and national infrastructure construction.

郑啸坤总经理分享对马来西亚监控市场的看法与展望。他说马来西亚监控市场今年仍保持稳定增长,年均增长约10%,海康威视在全球保持着约30%的高增长。

接下来一年,正如预期,马来西亚政府将加大对民用设施和国家

The digital transformation of the government or public sectors will also facilitate the market development. It is supposed to have the significant increase in consumer market for the concept of "DIY camera" and "smart home" which becomes more and more popular, so we think the consumer market will be also another main factor for driving the market growth.

基础建设的投资。政府或公共部门的数字化转型也将促进市场发展。随着"DIY"相机和"智能家居"的概念越来越流行,消费市场应该有较大的增长,所以我们认为消费市场也是推动市场增长的均分主要因素。随着整体市场的增长,我认为在接下来的一年里,

Along with the overall market growth, I think all verticals will keep growing in the following year. Transportation vertical inclusive of airport, railway, port, etc and city surveillance vertical perhaps will grow much higher in the coming year, because of more investment from government, especially in public security, like "city surveillance", the important part of smart city construction.

所有行业都会增,包括机场、铁路、港口等在内的交通行业,城市监控行业或许在未来的一年里会增长的更高,因为政府投入更多,尤其在公共安全方面 ,比如"城市监控",这是智慧城市建设的重要组成部分。



#### Increasing Demand for AI Technology 人工智能需求日增



On the other hand, the public security will significantly help improving citizen satisfaction. Seeing from the market trend, we perceive that AI technology is more and more in demand, for CCTV, access control and other security solutions. The fusion of AI and conventional technology will bring really huge revolution to security industry. From now on, camera will no longer be a only "camera" for doing monitoring function, combined with various AI technology like "facial recognition", "people counting", "queueing detection" etc, will significantly help our customers to improve the efficiency of their business operation, not only for security purpose.

另一方面,公共安全将会大大提高公民满意度。根据市场的趋势,公民对于CCTV、门禁等安全解决方案和人工智能技术的需求越来越大。人工智能与传统技术的融合将给安防行业带来真正的巨大变革。从现在开始,相机将不在只做"相机"监控功能,而是结合各种人工智能技术,比如"人脸识别"、"人数统计"、"排队检测"等, 将极大地帮助我们的客户提高经营效率,不仅出于安全的目的。



#### Advantage of Respective Industry Fields 发挥各自领域优势

**HIKVISION** and **APAQ** will cooperate in depth, and the two sides will take advantage of their respective industry fields. The two sides will carry out comprehensive research on video and big data innovation applications based on the principle of "friendly cooperation, close cooperation, complementary advantages, resource sharing, mutual assistance and common development". Cooperation, explore and build a security field supported by intelligent security systems and big data applications, and carry out in-depth cooperation in smart home, intelligent logistics, Intelligent traffic systems, Smart safe city project and other aspects.

**海康威视与吉隆科技**展开深度合作,双方将发挥各自行业领域优势,双方本着"友好合作、紧密配合、优势互补、资源共享、互惠互助、共同发展"的原则,就视频与大数据创新应用领域开展全面合作,探索打造以智能化安防体系和大数据应用支撑的安防领域、智慧家居、智能物流、智能交通系统、智能平安城市项目等方面开展深度合作。

海康威视是以视频为核心的互联网解决方案提供商,面向全球提供综合安防、智慧业务与大数据服务。海康威视拥有视音频编解码、视频图像处理、视音频数据存储等核心技术,及云计算、大数据、深度学习等前瞻技术,针对公安、交通、司法、文教卫、金融、能源和智能楼宇等众多行业提供专业的细分产品、IVM智能可视化管理解决方案和大数据服务。在视频监控行业之外,海康威视基于视频技术,将业务延伸到智能家居、工业自动化和汽车电子等行业,为持续发展打开新的空间。



### EZVIZ SURVEILLANCE SYSTEM 萤石监控系统



#### Surveillance System 监控系统

**EZVIZ**, a global smart home security brand, is the consumer and residentially focused subsidiary of Hikvision. EZVIZ creates a safe, convenient and smarter life for users through its intelligent devices, cloud-based platform and AI technology.

**萤石**,是安全智能生活主流品牌,是海康威视旗下消费者业务实体,并通过智能硬件、互联网云服务、人工智能(AI)和机器人等技术,为用户创造安全,便捷,智能的生活。

**EZVIZ** is dedicated to intelligent video products and cloud platform services, video-based cloud storage, cloud computing, cloud analysis and other services; Fluorite provides intelligent products and services for residential, office, retail, school, hotel and other residential areas.

With EZVIZ Cloud, users can easily view real-time videos in the store and at home anytime, anywhere. The business owner can remotely see the operation situation in the store anytime and anywhere, and can receive the emergency alarm message at the first time to deal with the abnormal situation in time; if you miss the baby at home, you can see the cute appearance of the baby at home at any time; Parents can also pass care through remotely, and use the fluorite sensing device to sense the temperature and humidity in the home, realize the smoke alarm, abnormal intrusion alarm, etc., and protect the family in all aspects.

**萤石**致力于智能视频产品及云平台服务,基于视频的网云存储、网云计算、网云分析等服务内容;萤石提供住宅、办公室、商铺、学校、酒店等居住场所智能化的产品和服务。

用户通过萤石网云,可以轻松实现随时随地查看店内、家中的实时视频。企业主可随时随地远程看到店中经营情况,并可第一时间接收到突发事件报警消息,及时处理异常情况;想念家中的宝宝,即可随时随地用手机看到家中宝宝的可爱模样;惦念年迈父母,也可远程传递关爱,通过萤石传感设备感知家中温湿度、实现烟雾报警、异常侵入报警等,全方位呵护家人。



#### Residential Solution 家庭解决方案





#### Strategic Cooperation 战略合作

Charles Yang said that based on this strategic cooperation with HIKVISION, APAQ Technology's solid products, IT technical background and comprehensive solutions in the field of ICT technology will cooperate with Hikvision in the leading position in video surveillance to provide a more comprehensive security solution for the market, more customized technical support and services, and strive to create an intelligent working, living and learning environment for users to create a safe, convenient and green living environment

in smart technology. Enjoy the relaxed, comfortable and enjoyable life of technology.

杨志军说基于本次与**海康威视**的战略合作,以**吉隆科技**在ICT科技领域坚实的产品, IT技术背景和提供综合解决方案的能力, 将协同海康威视在视频监控领域的龙头地位,为市场提供更全面的安保解决方案, 更客制化的技术支持与服务,努力为用户打造一个智能化的工作、生活和学习环境,让人们在智能技术营造的安全、便捷和绿色的居住环境里,享受科技带来的轻松、舒适和愉悦的生活。



## ONE-STOP LARGE LED SCREEN SOLUTION 一站式LED大屏幕解决方案

We offer a wide range of LED screen solutions, from indoor to outdoor, from single to full color, for indoor and outdoor event rental services, lighting and sound system settings to meet different customer needs. Our product range includes LED display signs, full color indoor LED screens, outdoor LED billboards, LCD Standee, LED banners, mobile LED trucks, LED rental services and more.

Our products are made to order and are assembled locally. This allows us to offer very competitive market prices. Our strength, expertise and end-to-end support for all LED products and services make us a reliable and significant player in the local LED industry.

我们提供各式各样类型的LED屏幕方案,包括从室内和室外,活动室外,活动室内和室外活动。 照明和客户需求。我们的客户需求。我们的各种的人工,是D标准,它是以及,是D标准,是D表架,LED来值,以及是D卡车、LED和货服务等。

我们的产品都是定做的,并且实行当地组装。这让我们能够提供极具竞争力的市场价格。我们的实力、专业知识和对所有LED产品和服务的端到端支持,使我们成为当地LED行业的可靠的主要参与者。



Jordan Ng Kim Leong, General Manager of LED MARKTING SDN BHD & Yang Zhijun, Director of APAQ TECHNOLOGY SDN BHD LED MARKTING SDN BHD总经理黄冠量 与吉隆科技总经理杨志军

#### Outdoor Full Color Series 室外全色系列

The ideal advertising billboard, with vivid and clear visual effects, is ideal for slideshows and video ads. The new mask design allows the LED to emit almost zero reflection to ensure the display of the screen. The module design of the unit adopts high-temperature spraying technology, which greatly improves the anti-rust function.

理想的广告牌,生动而清晰的视觉效果,非常适合幻灯片和视频广告。新的掩模设计使LED发出几乎为零的反射,以确保屏幕的显示效果。机组的模块设计采用高温喷涂技术,大大提高了防锈功能。





#### Indoor Full Color Series 室内全色系列

Ideal for indoor advertising or display. High-resolution images and vibrant colors make it suitable for the background screen of the function hall, the indoor stadium stage, the office meeting and the reception area. Light weight cabinets for easy installation and wide viewing angles.

非常适合室内广告或展示。高像素图像和鲜明的色彩使其适合于功能大厅的背景屏幕、 室内体育场舞台、办公室会议以及前台接待 区。使用轻质橱柜,安装简单,视角宽。





#### Quality Control 质量把控

We use systematic process standards to easily plan, track, and monitor workflows to ensure our teams understand customer needs and deliver final products on time.

我们使用系统化的流程标准 来轻松规划、跟踪和监控工 作流程,以确保我们的团队 了解客户需求并按时交付最 终产品。



### LED Screen Sales LED屏幕的销售

- Custom LED display panel 定制LED显示板
- Indoor/outdoor LED screen 室内/室外LED屏幕
- LED repair/maintenance LED的维修/保养
- LED background rental LED背景租赁
- LED technical consultation LED技术咨询
- LED screen installation LED屏幕安装
- LED screen debugging LED屏幕调试



#### Our Advantage 我们的优势

- Direct manufacturing/ assembly local 直接制造/组装本地
- All consultations are given a valid response 凡是咨询, 皆给予有效回复
- High quality solutions for demand 对于需求的高质量解决方案
- Keep up with the development of the market 紧跟市场的发展脚步
- Dedicated and highly knowledgeable team 敬业又知识深厚的团队

#### Digital poster stand, Standee, video wall 数码海报架、支架、电视墙





#### Video wall 电视墙

Available in 49 and 55in ultra-thin bezel LCD screens 49和55英寸超薄边框液晶 显示屏可供选择





#### LED Wall Poster LED墙壁海报

Available in 28.6, 32.5, 38 inches 28.6、32.5、38英寸可供选择



# TELEPHONE SYSTEM 电话系统

## NES

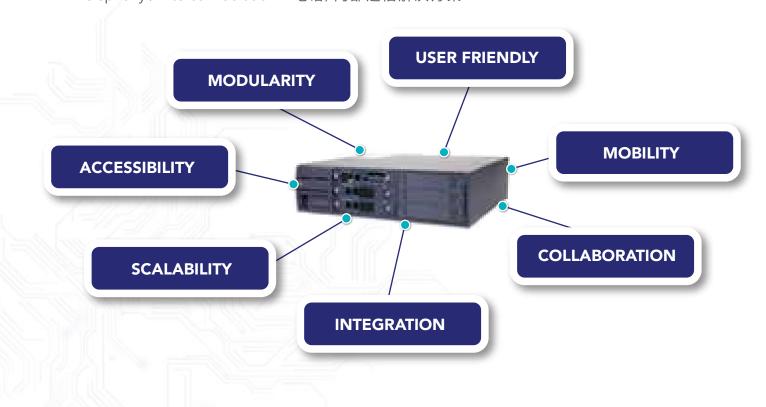
We have a solid foundation in commercial telephone solutions, from technical perspectives to sales efforts, to large projects such as hotels, banks, factories, buildings, and small and medium-sized projects such as small office spaces and conference venues. Customers provide reasonable and economical solutions.

我们在商业电话通讯解决方案方面有着深厚的基础,无论从技术角度还是销售力度,也无论是酒店、银行、厂房、大厦等大项目,还是小型办公场所、会议场所等中小型项目,都能为客户提供合理、经济的解决方案。



#### Business Communication Solution 商务沟通解决方案

- Custom Designed for your Company 为您的公司量身定制
- IP Telephony / Intercom Solution IP电话/内部通信解决方案





### **OUR COMPLETED NETWORK** OUR COMPLETED NETWORK SECURITY SYSTEM INTEGRATION SOLUTION CASE SHARING **SOLUTION CASE SHARING**

#### 我们完成的网络安全系统 整合方案案例分享

Be one of the TOP 3 largest Shipping liners in the world, COSCO has been extensively expanding their business throughout the globe, particularly to the countries that are linked under "ONE BELT ONE ROAD" Initiative. ASEAN is one of the "ONE BELIT ONE ROAD" Initiative roadmap that COSCO is focusing on. Aggressive business acquisition and expansion creates extensive business activities and opportunities for COSCO Malaysia.

APAQ Technology provides COSCO Shipping (Malaysia) Sdn Bhd, COSCO Shipping branch's to provide cross-regional including Internet access, software and hardware system integration project implementation, network integration, including network WAN/LAN/VPN equipment, network security, and telephone communication. One-stop ICT services such as PBX, server, intelligent cabling in the equipment room, and integrated software for software development. Leverage on the efficient and effective Information Communication Technology to enhance and optimize COSCO's IT Network and Operation is essential to COSCO Malaysia.

作为全球三大海洋运输公司之一,中远一直在全球范围内广泛拓展业务, 特别是在那些在"一带一路"倡议下建立联系的国家。东盟是中远着力打造的"一带一路"倡议路线图之一。积极的业务收购和扩张为中远马来西亚创造了广泛的商业活动和机会。利用高效有效的信息通信技术,增强和优化 中远的IT网络和运营,对中远马来西亚至关重要。

吉隆科技为中远海运集运(马来西亚)有限公司,中远海运集运分公司提 供跨区域包括互联网接入、软、硬件系统集成工程实施、网络集成、包括 网络WAN/LAN/ VPN设备、网络安全、电话通讯PBX、服务器、机房智能布 线及应运程序软件开发等集成服务在内的一站式ICT服务。我们提供的ICT 解决方案服务不仅为中远海运集运(马来西亚)有限公司提供线路搭建、 网络构架的解决方案,也减轻了企业在系统升级、运维、安全等,方面的 负担,同时为企业运营节约了成本。



APAQ Technology is the only IT maintenance contractor of COSCO Shipping (Malaysia) Sdn Bhd for 3 consecutive years (2016-2018).

吉隆科技连续三年 (2016-2018)中标成为 中远海运(马来西亚) 有限公司唯一的IT维护 承包商。

#### **Network Solutions** 网络解决方案

Consolidation of COSCO Malaysia & China Shipping Malaysia's Wide Area and Local Area network by simplifying and merging the private MPLS IPVPN and broadband as backup; This is to increase the HIGH service availability to their ONLINE and real-time truck and container Tracking system

通过简化和合并专用 MPLS IPVPN和宽带作为 备份,整合中远马来西 亚和中海马来西亚的广 域和局域网; 目的是提 高他们的在线和实时卡 车和集装箱跟踪系统的 高服务可用性

#### **Security Solutions** 安全性解决方案

Leverage on the high broadband bandwidth via PULIC Internet Cloud, requires a higher IT security system to protect & secure COSCO Malaysia's network; The 2 TIER IT firewall and IPS is deployed at their Malaysia's Data Centre; All the COSCO branches' Internet traffic is redirected via the data center to control & assure the security performance from all COSCO Malaysia's nationwide offices

利用互联网云提供的高宽带 带宽,需要更高的IT安全系 统来保护和保障中远马来西 亚的网络;2层IT防火墙和 IPS部署在马来西亚的数据 中心; 中远所有分公司的互 联网流量通过数据中心重定 向, 以控制和确保中远马来 西亚全国办事处的安全性能

#### **System Solutions** 系统解决方案

Upgrade and enhance the existing physical storage and backup via CLOUD and the disaster recovery site, to assure the data continuity without any interruption

通过云端和灾后恢复 站点对现有物理存储 和备份进行升级和增 强,以确保数据的连 续性,不受任何中断

#### **Facility Solutions** 设施解决方案

Redesign for electrical system redundancy, air conditioning consistency, proper facility infrastructure (Fire suppression system, CCTV system, data cabling, door access security), is mainly to secure and protect the data being corrupted)

对电气系统冗余、空调 一致性及设备基础设施 (消防系统、闭路电视 系统、数据布线、门禁 安全)进行重新设计, 主要是为了保障和保护 被损坏的数据



## SOFTWARE DEVELOPMENT CASE STUDIES 我们开发的应运软件案例分享

#### Client company Background 客户公司背景



COSCO SHIPPING Lines (Malaysia) Sdn. Bhd. ("COSCO SHIPPING Malaysia") is a fully owned subsidiary of COSCO SHIPPING Lines Co., Ltd. and currently employs over 214 employees with it's main office located at Bandar Sunway, Petaling Jaya, Selangor with branch offices at Penang, Johor and Kuching. COSCO SHIPPING Malaysia is committed and has always endeavored to provide quality and best customer service experience in line with its commitment to guarantee customer satisfaction.

COSCO SHIPPING Lines Co., Ltd. is one of the world's largest container shipping company headquartered in Shanghai, China and is listed on the Hong Kong and Shanghai Stock Exchange. The perfect marriage of two leading players in shipping industry i.e China Ocean Shipping and China Shipping has opened up opportunities in the shipping arena to capitalize on the trends toward bigger ships, alliance-based operation, and industry integration; capture the "one belt, one road" strategic opportunities; achieve synergies; and boost overall competitiveness.

中远海运集运(马来西亚)有限公司成立于2016年10月14日,是由原中远集运马来西亚有限公司和原中海集运马来西亚代理有限公司合并重组之后成立的。公司总部设在雪兰莪双威,并在槟城、巴西古当和古晋设有分公司。公司有超过200名优秀职员能为马来西亚本地和全球各国客户提供优质、高效的航运和物流服务。

中远海运集运(马来西亚)有限公司是中远海运集运在马来西亚设立的全资公司,中远海运目前拥有六个"世界第一"头衔:总运力规模世界第一,干散货、油轮和杂货特种船队运力排名世界第一,同时还是全球最大的集装箱码头运营商,全球最大的船员管理公司。总部在中国上海,并在上海和香港两地分别上市。目前,中远海运集运共经营国际、国内航线332条,其中:国际航线209条(含国际支线)、国内航线37条、长江、珠江航线86条,航线覆盖全球79个国家和地区的254个港口,形成了全球化经营、一体化服务的集装箱运输服务网络,可以为客户提供优质的"门到门"全程运输解决方案。



#### Case Studies 案例分享



COSCO SHIPPING Lines (Malaysia) Sdn Bhd is one of the largest shipping company in China. With the rise of mobile applications and the convenience of processing data information through mobile app, COSCO SHIPPING Lines (Malaysia) Sdn Bhd Leading customers across the industry by providing the first batch of cargo and cargo management mobile applications to facilitate them. By providing the cutting edge solution in integration with COSCO SHIPPING Lines's internal system, XLE Business take the lead to develop the mobile and web application for COSCO SHIPPING Lines (Malaysia).

The B2B application consists of mobile and web applications that make it easy for users to access the system through websites or mobile applications. It also includes a back-end management system for COSCO SHIPPING, which is used to manage and monitor data flows within the application.

中远海运集运(马来西亚)有限公司是中国最大的航运公司。随着移动应用的兴起和通过移动应用处理数据信息的便利性,中远海运集运(马来西亚)有限公司通过提供第一批货物和货物管理移动应用程序,为客户提供便利,因此在整个行业中处于领先地位。我们整合中远海运集运的内部系统,采用尖端技术,率先为中远海运集运开发移动和网络应用程序。

该B2B应用程序由移动和网络应用程序组成,便于用户通过网站或移动应用程序访问系统。它还包括中远海运集运的后端管理系统,用于管理和监控应用程序内的数据流。



#### Feature of the apps 应用程序的功能

Shipment FAQ 发货常见问题

Customer Service Directory 客户服务目录

Charges Info 收费信息

> List of Services 服务清单

> > Cargo Tracking 货物跟踪

Shipment Documents Checking 装运单据检查



Invoice Management 发票管理

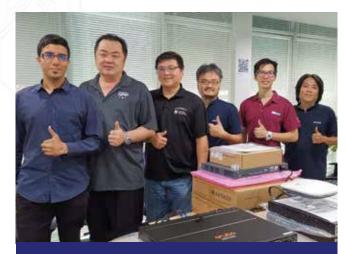
Invoice Payment via mobile and web application 通过移动和网络应用 支付发票

Loyalty Program with Points Distribution & Vouchers Redemption 积分分配和优惠券兑换的 会员计划

Shipment Tracking 装运跟踪 Clients Funds Management 客户资金管理



#### Department 部门



Corporate Office IT Support, Network Service Group 企业办公IT支持, 网络服务小组



Routinely check Network Health at customer companies 在客户公司例行检查网络运行状况



CCTV, Program-controlled Telephone Group 监控CCTV , 程控电话小组



Software Application Development Team 软件应运程序开发小组



## **Our Partners &** Cooperation brand 合作伙伴和品牌



#### Partners 合作伙伴

























#### Servises 服务商











#### IT & Digital Lifestyles IT与数码时尚





















Microsoft\*















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